



The Future of Novell GroupWise

The Next generation
Knowledge Net Services Software



Agenda

- Novell Net Services Software
 - Novell Mission
 - Net Services Software definition
 - Net Services Software Value Proposition
- BulletProof
 - Definition
 - Value Proposition
 - Key Messages
 - Summary



Statement

Novell Mission

*Offer more Net services
software products that work
better together than
any other company*



Definition

Net Services Software

“A category of software that provides universal services across all types of networks - including intranets, the Internet, and extranets; corporate and public; wired to wireless - and across all leading operating systems”



Value Proposition

Novell Net Services Software

*Allows organizations to **Adapt** and
Accelerate their transformation to eBusiness*

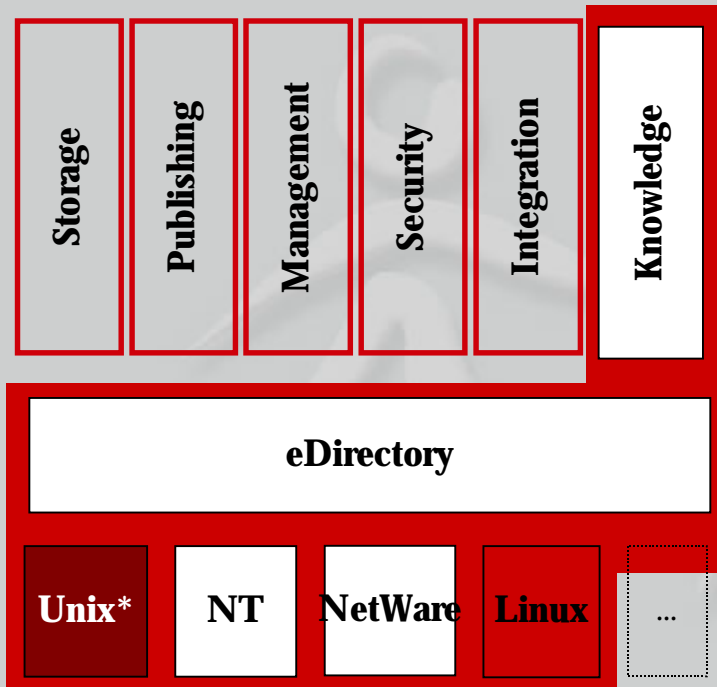
***Energizes** the Net to do more while
improving the **Experience***

***Simplifies** the complexities while
increasing **Security***



Solution

BulletProof



Why buy it?

Gives users easy access to relevant information anytime and anywhere enabling them to extend business process, promote customer loyalty and conduct business on the Net

What is it?

Bulletproof is available and accessible everywhere across all types of networks and leading operating systems. BulletProof is leading the knowledge platform for net services including messaging, calendaring, document management and workflow



BulletProof

Value Proposition

Managing the Information that Drives Business on the Net

- *Give Users Access to Relevant Information Anytime, Anywhere*
- *Provide the Industry's first Completely Integrated XML Infrastructure for Easy Third-party Development*
- *Provide Businesses a Knowledge Platform with Internet-ready Reliability, Scalability, Manageability and Security*



BulletProof Definition

- The leading knowledge platform
 - that delivers a wide array of Net services software, including messaging, calendaring, document management and workflow
- Available everywhere
 - across all types of networks and all leading operating systems
- Which will give users easy access
 - to relevant information anytime and anywhere, enabling them to extend business processes, promote customer loyalty and conduct business on the Net



BulletProof

Key Deliverables

BulletProof meets eBusiness demands

- XML infrastructure and Internet standards
- Platform independent access
- Reliability and scalability
- System manageability
- Security

Continue for details about each deliverable



BulletProof

Key Deliverables

- XML infrastructure and Internet standards
 - GroupWise's integrated XML infrastructure and support for Internet standards will allow a smooth and easy integration between third-party products or services
 - such as virus-scanning tools and workflow applications
 - and the GroupWise system to create complete Net solutions



BulletProof

Key Deliverables

- Platform independent access
 - Today's enterprises demand that a true knowledge platform must be accessible from anywhere in the world
 - Significant enhancements to the GroupWise Web client, WebAccess, meet this demand by giving users "anywhere access" — whether wire or wireless — to relevant information over the Web
 - This access allows those users to interpret and respond to the needs of customers regardless of their location



BulletProof

Key Deliverables

- Reliability and scalability
 - Because of the mission-critical nature of GroupWise as the central repository of knowledge in an enterprise, downtime is not an option
 - Improvements to the reliability and scalability of GroupWise, including support for advanced services like clustering, will ensure that users have “anytime access” to the knowledge they need — allowing them to interpret and respond to the needs of customers at Internet speed



BulletProof

Key Deliverables

- System Manageability
 - The BulletProof release of GroupWise will feature tighter integration with the latest Net services software, including NDS eDirectory and DirXML
 - DirXML will allow GroupWise to play a stronger role in enterprise-wide business processes, simplifying procedures such as the hiring of new employees
 - The tighter integration with NDS eDirectory available in BulletProof will make it possible to completely manage the GroupWise system from anywhere using only a Web browser — lowering cost of ownership even lower



BulletProof

Key Deliverables

- Security
 - Enterprises cannot conduct business on the net unless that business is secure
 - GroupWise already support SSL, SMIME, PKI, Certificates and other Internet security standards
 - With BulletProof, GroupWise will enhance its Internet-ready security to include SSL connections between Post Offices



BulletProof

General Information

- Availability
 - The BulletProof release of GroupWise will be available in the second half of this year
- Pricing
 - Pricing will be announced with product availability
- For more information
 - www.novell.com/groupwise
 - [email to knowledge@novell.com](mailto:knowledge@novell.com)



BulletProof Summary

- The next Generation of GroupWise
 - code-named Bulletproof will ship this year
- BulletProof
 - will create a true Knowledge Platform
 - enhancement to the already leading platform, will make it possible to create One Net Solutions
- The Industry's first
 - completely integrated XML Infrastructure will be available with BulletProof
 - will provide unseen capabilities for 3rd Party integration

Senior Vice President of Product Management

Dave Shirk on BulletProof

- “As the world moves from diverse networks to one Net, the information available to businesses grows exponentially; but that information has little value unless it can be harnessed into knowledge that is both relevant and useful”
- “As a true knowledge platform, GroupWise provides a simple and reliable way to connect users to the people and information they need at any time and from any location. GroupWise then allows those users to refine that information to become the knowledge needed to drive informed business decisions.”



Knowledge
netservices
Novell